

TATA STEEL



**Together we can
make the difference**



Tata Steel Packaging



SHARING A VISION



We are part of Tata Steel, one of the world's leading steelmakers

Corus was acquired by the Tata Group in 2007. This presented Tata Steel Packaging with the opportunity to become a significant part of a global player. It has created a strong link between the young and dynamic growing economy of India and Europe's well established markets and manufacturing base.

We share our history with a company founded on the principle that its activities should always benefit society. Today we are guided by the same long-term vision that drives us to continuously improve. Tata Steel Packaging aims to offer a sustainable and high performance steel product range supported by unrivalled customer service.

We create value through working with our customers, finding the best solutions to meet their needs and optimising their performance in their market.

Sharing the Tata Steel values means that we operate in a way that is safe for people and respectful of the environment. We are responsible and we care about the communities surrounding our operations.

We take care today and tomorrow.





Together we can be more competitive



Tata Steel Packaging is a leading manufacturer of high performance packaging steels. We are a sector within Europe's second-largest integrated steelmaker, dedicated to making steel for packaging.

Our production facilities in the Netherlands, the United Kingdom and Belgium are uniquely situated on or close to our integrated steelmaking sites and with access to our own ports.

As well as tinplate we have a comprehensive range of thin-gauge steels, metallic coatings and Protact® polymer-coated steel,

used by canmakers throughout the fast moving consumer goods market, in food and beverage cans, paint, aerosols, closures and promotional packaging. We serve the changing needs of the market.

We are recognised for our supply chain solutions. Our infrastructure can support shorter lead times, creating flexibility and reliability, delivered through our transport network.

Our packaging steels are developed by dedicated technical experts supported by Tata Steel's world-class research and development organisation.

COMMITTED TO PACKAGING STEEL

OUR HIGH
PERFORMANCE
STEELS AND
TAILOR-MADE
SERVICES CAN
HELP OPTIMISE
YOUR BUSINESS

Building on steel's excellent sustainability credentials, we are committed to encouraging recycling to boost the environmental performance of packaging steel further. We understand that society needs sustainable products like steel today and in the future.

Within our industry associations, we take a leading role in initiatives to ensure steel packaging's success.





YOUR PARTNER IN METAL PACKAGING

Together we can make the difference

Experience tells us it is best to learn together. We understand the demands of the fast moving consumer goods supply chain, in which reliability and flexibility are key.

Tata Steel Packaging's comprehensive range of high performance steels and tailor-made services can help optimise your business. Our partners value our collaboration in downgauging as well as our on-site support to use steel with maximum efficiency.

Working together with our partners we can shorten lead times through the supply chain. Our financial and commercial services can be tailored to suit local needs. Our geographic footprint is unique in Europe, with an unmatched transport infrastructure.

We have approachable specialists with the expertise to support our partners in developing high performance cans, optimising canmaking lines, maximising supply chain performance whilst taking care of our environmental performance – start to finish.

We are all focused on one thing: helping canmakers to gain competitive advantage in providing packaging solutions for their market.





GREAT
PRODUCTS,
EXCELLENT
SERVICE

A COMPREHENSIVE PRODUCT PORTFOLIO FOR DEMANDING CANMAKING OPERATIONS



High performance steels and services to improve your efficiency

Products

Tata Steel Packaging's range of products includes; tinplate, tin-free steels (ECCS), blackplate, and our Protact® polymer-coated steel. The range includes; clean steels for DWI, high strength formable steels for easy-open-ends.

Our manufacturing base produces reliable high performance steel grades. We provide our steel in lengths and widths that are specific to each process. We have the flexibility and expertise to tailor products to meet specific end-application requirements.

Services

We have dedicated, approachable teams to support our customers. Working together we can make gains – reducing tool wear, or widening operating windows to improve line speeds. Other suggestions may include using more homogeneous steel grades, supplying the best steels to suit your process and rationalising order books for efficiency.

We collaborate to downgauge on standard canmaking grades, optimising coatings and even training operators. We help out where you need it.

We are recognised for our supply chain solutions. Working with you, our infrastructures can support shorter lead times, creating flexibility and reliability. Delivered through our global transport network – when you need it.

Friendly and easy to deal with, we speak more than eight languages and work to understand the local needs of our global customers. Our invoicing and commercial services can be tailored to suit you.

We take all feedback seriously and have developed a robust system internally to ensure continuous improvement.

READY WHEN YOU ARE



Together we can tailor the supply chain

We understand flexibility and reliability are vital to your business. Working together we can shorten lead times to give you the products you need, when you need them.

Our infrastructure enables us to build tailored supply chains. Our manufacturing base produces reliable high performance steel grades.

Working with you we can offer a range of supply chain optimisations such as finished-to-order and made-to-order.

We have unique supply chain systems, run by dedicated approachable teams. We have an unmatched global transport infrastructure with a dedicated sea harbour.



HIGH PERFORMANCE STEELS HIGH PERFORMANCE CANS

Together we can make tomorrow's steels

We understand canmakers need reliable, efficient steel. We know that our steels and their coatings need to perform all the way through the packaging supply chain, so they must be sustainable and efficient.

We work closely with canmakers and use their valuable input to help develop tomorrow's steel grades. Through our continuous improvement approach we focus on developing stronger more ductile and formable steel grades and steels to optimise the process efficiency in canmaking.

Downgauging is an important trend in the metal packaging industry for both efficiency and sustainability. We collaborate with

canmakers on a dedicated project-by-project basis for mutual benefit.

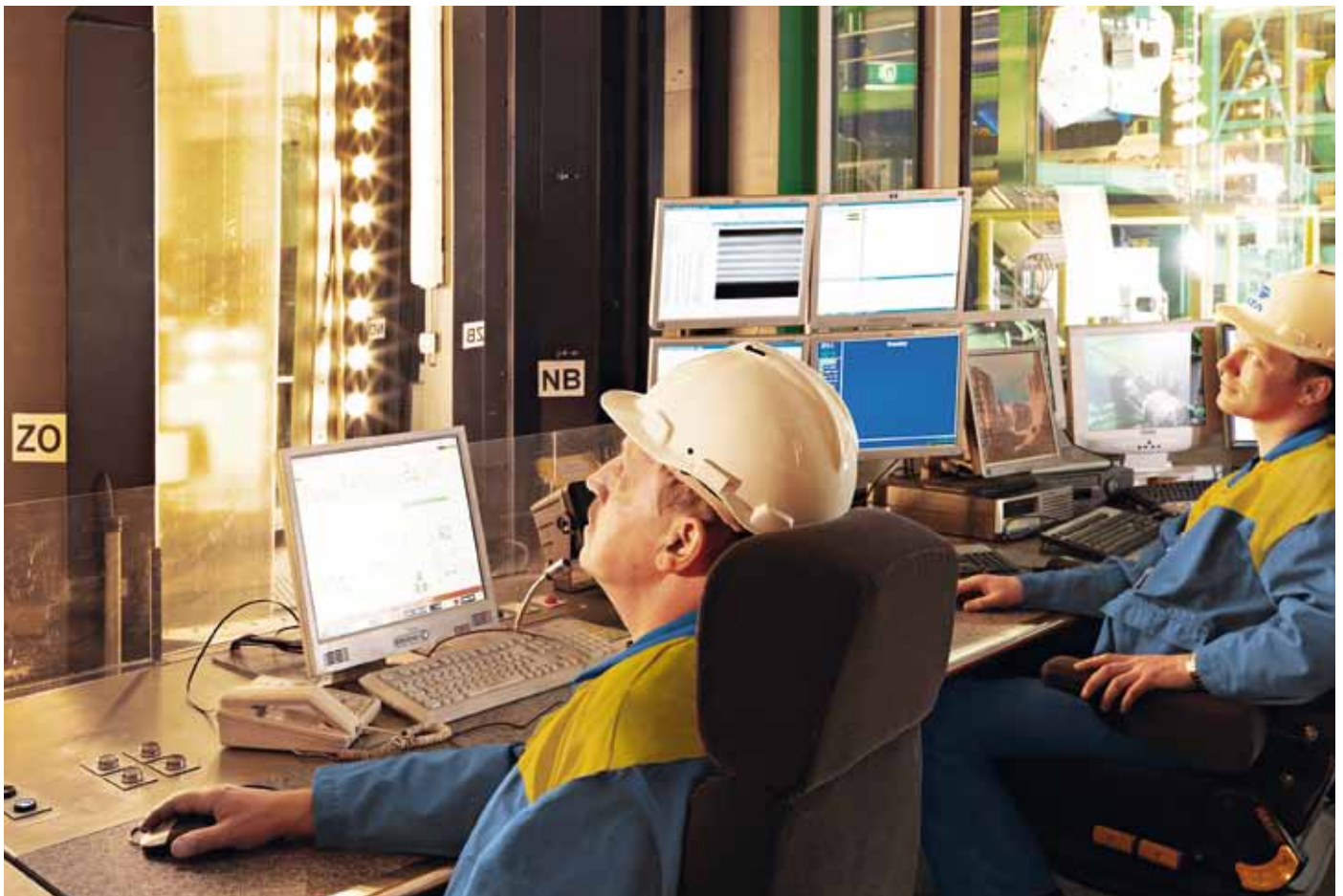
We have a comprehensive range of thin-gauge steels to support demanding canmaking operations. By working with you, we can find the optimum material to maximise your efficiency.

We have the technical expertise of a dedicated packaging steel manufacturer backed up by world-class research and development. Our wide experience and advanced techniques like Finite Element Analysis and Electrochemical Impedance Spectroscopy, have helped our partners create even more efficient designs for bodies and ends.



Our partners value our on-site support in optimising canmaking lines. Our product testing facility helps you bring packaging solutions to market faster.

We have the flexibility and expertise to tailor products to meet specific end-application requirements.



SUSTAINABLE TODAY AND TOMORROW





Together we can make a world of difference

Our society needs sustainable steel today and in the future. At Tata Steel Packaging, we are dedicated to making steel in the safest and most responsible way.

We encourage sustainability by focusing on manufacturing efficiency, waste minimisation, CO₂ reduction and energy saving.

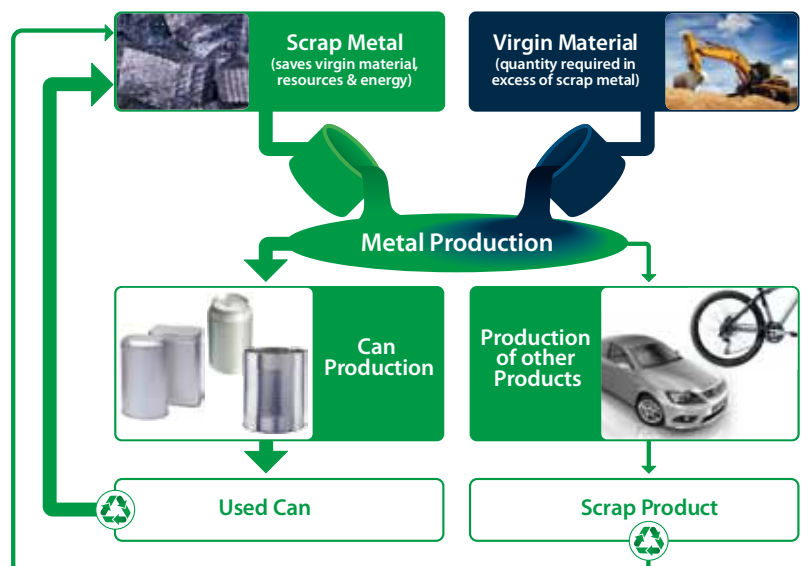
We take our responsibility seriously to deliver sustainable products with safe coatings. We are committed to downgauging day-to-day steel grades. Our proven polymer coated steel Protact® ensures food safety and product integrity.

Working with national industry associations, we champion the message that steel is truly recyclable and 100 per cent sustainable.

We are part of the European steel flow with a proven recycling rate for packaging steel of over 70 per cent. Steel is the most recycled packaging material and can be used and recycled infinitely with no loss of quality. Each recycled can saves a measurable quantity of virgin material.

Tata Steel Packaging Recycling in the UK plays a significant role in growing steel recycling. In the Netherlands we are active in championing metal packaging recycling.

Responsibility is a core Tata value. At Tata Steel Packaging, health and safety is strongly embedded in all we do. We aim to keep our employees safe and make sure our products and their delivery are safe too.



CREATING VALUE

Together we can

We aspire to make a contribution: to people, to the planet and to profitability.

We want to work with canmakers to satisfy and sustain our markets with high performance steels, delivered through flexible and reliable supply chains, so we can build our businesses – together.

We start with safe, functional and fully compliant products. We look after our people and our processes, responsibly. We care about the communities surrounding our operations.

Continuous improvement is embedded in our working practices and is now strengthened by our adoption of the Tata Business Excellence Model. Another source of pride in being part of Tata.

We apply our expertise to extract the maximum value – for us, for our customers and for their customers.

Our assets are our valued customer relationships, our wide-ranging technology and our passionate people.





www.tatasteelpackaging.com

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